

Affiliate & Reseller Partnership Manager

REMOTE (UNITED STATES) · INDIRECT SALES & CHANNEL GROWTH ARCHITECTURE

Company & Storefront	SuperBox for Sale (superboxforsale.com)
Employment Status	Full-Time (W-2 or Independent Contractor 1099 options available)
Available Openings	2 Positions (Track 1: Digital Affiliate & Creator Track 2: B2B Wholesale & Reseller)
Physical Work Location	Remote — United States (Candidates must legally reside within the continental US)
Target Compensation	\$65,000 – \$85,000 base salary (\$31.25 – \$40.85/hr equivalent), plus commissions & hardware allowance

01 About SuperBox for Sale

SuperBox for Sale is an established authorized North American distributor of premium Android media hubs, providing genuine SuperBox hardware—including the proven S6 and S7 generations as well as the flagship S8 series—directly to cord-cutters, home theater enthusiasts, and media consumers across the United States and Canada.

Because our media hubs represent a substantial consumer investment (\$300 to \$400+ per unit), partner advocacy is one of the most effective commercial engines in our industry. Modern consumers rarely buy high-ticket electronics from anonymous storefronts without seeing an in-depth YouTube hardware stress test, reading an honest cord-cutting comparison guide, or receiving an enthusiastic recommendation from a trusted local audiovisual installer. Our partner distribution network bridges this trust gap. The Affiliate & Reseller Partnership team acts as the commercial ambassador of our brand, establishing, growing, and safeguarding revenue-sharing relationships with top-tier content creators, tech publishers, wholesale merchants, and regional retail dealers throughout North America.

02 Strategic Purpose of the Role & Dedicated Tracks

We are recruiting two commercially aggressive, relationship-focused Affiliate & Reseller Partnership Managers to accelerate our indirect sales ecosystem across two distinct operational tracks:

Track 1: Digital Creator Partnerships

DIGITAL

Oversee online performance relationships: cord-cutting YouTubers, consumer electronics bloggers, tech podcast hosts, and deal syndicates. Optimize tracking links, negotiate audience discounts, and equip creators with review briefs and hardware testing units.

Track 2: B2B Wholesale & Resellers

B2B / RETAIL

Direct offline and hybrid B2B commercial accounts: electronics repair shops, AV installers, specialty merchants, and local retail outlets. Onboard authorized sub-dealers, negotiate wholesale tiers, administer invoicing, and coordinate drop-ship logistics.

03 Weekly Workflow & Commercial Rhythm**Standard Hours**

EST / PST

9:00 AM – 5:30 PM EST

(6:00 AM – 2:30 PM PST)

Monday through Friday operational core.

Operational Cadence

OUTREACH

Mon: Pipeline & payouts; Mid-week:

Discovery calls, deal closing, sample

dispatches; Fri: MAP audits & reports.

Promotional Sprints

PEAK REVENUE

Coordinated affiliate review waves and wholesale pre-stocking ahead of Cyber Week, Super Bowl season, and hardware drops.

04 Key Operational Responsibilities**1. Proactive Partner Hunting, Negotiation & Pipeline Management**

Systematically identify, pitch, and recruit high-authority publishers, video creators, and commercial retail merchants across North America. Design compelling commission structures and wholesale discount tiers that incentivize promotion while safeguarding gross margins. Present the value of representing an authorized distributor with authentic factory warranty protection to overcome merchant hesitations.

2. Partner Onboarding, Enablement & Digital Collateral Distribution

Personally guide new partners through their first thirty days, configuring affiliate dashboards (UpPromote, Refersion, Impact) or B2B wholesale portals. Equip creators and dealers with turnkey promotional kits: approved high-resolution imagery, comparison infographics, technical spec sheets, FTC-compliant disclosure templates, and pre-tested talking points to ensure accurate representation from day one.

3. Minimum Advertised Price (MAP) Enforcement & Brand Protection

Actively monitor public search engines, social marketplace listings, and reseller websites to detect unauthorized discounting and grey-market arbitrage. Working closely with legal advisors, issue formal MAP violation notices, mediate commercial disputes, and decisively suspend non-compliant affiliate codes or wholesale accounts that undermine our pricing stability.

4. Attribution Hygiene, Tracking Architecture & Commission Payouts

Maintain rigorous oversight of partner attribution infrastructure in collaboration with the Webmaster. Ensure tracking cookies, custom affiliate sub-domains, and discount codes fire accurately in GA4 and Shopify. Audit monthly conversion logs to filter out fraudulent clicks, self-referrals, or unapproved coupon scrapers, executing timely and transparent monthly commission payouts.

5. Cross-Functional Synergy with Marketing & Warehouse Logistics

Sync weekly with performance media buyers and SEO leads to align creator video launches with paid ad retargeting pushes, maximizing review conversion halos. Partner directly with warehouse fulfillment operations to manage bulk pallet wholesale staging, oversee custom collateral inserts, and expedite priority hardware evaluation units to high-tier media figures.

05 Candidate Profile & Professional Qualifications

- **Proven Partnership, Affiliate, or B2B Sales Track Record:** At least three to four years of direct experience managing affiliate marketing programs, influencer partnerships, or B2B dealer channels within consumer technology, e-commerce hardware, or home entertainment equipment. Demonstrable history of scaling partner channels to generate six-figure monthly revenues. Established relationships with tech creators, retail merchants, or AV installers provide immediate momentum.
- **Commercial Diplomacy & Negotiation Acumen:** Entrepreneurial mindset understanding how product margins, fulfillment costs, chargeback reserves, and wholesale tiers interact. Skilled in structuring win-win commercial agreements where partners feel rewarded while direct business retains healthy net margins. Polished executive communication whether pitching top-tier YouTubers or multi-store retail owners.
- **Technical Familiarity with Consumer Hardware & Tracking Tools:** Solid grasp of Android TV hubs, home streaming bandwidth, and HDMI peripheral ecosystems to answer technical inquiries confidently. Operational proficiency with affiliate management platforms (UpPromote, Refersion, Impact), CRM suites (HubSpot, Pipedrive), and e-commerce platforms (Shopify, WooCommerce).

06 Workspace & Remote Infrastructure Requirements

Workstation Power

Modern desktop/laptop running Windows 10/11 or macOS with at least 16 GB RAM and dual-monitor support to manage communication channels, spreadsheets, and portals simultaneously.

Broadband Connectivity

Stable high-speed broadband delivering at least 50 Mbps download and 15 Mbps upload speeds, connected directly via Ethernet to ensure zero latency during live partner video demos.

Presentation Setup

High-definition webcam (1080p minimum) and external noise-canceling USB or XLR microphone situated in a quiet, well-lit office setting suitable for executive video calls.

07 Compensation, Growth & Commercial Perks

- **Base Salary:** \$65,000 to \$85,000 per year (or \$31.25 – \$40.85 per hour equivalent), calibrated to your partner network depth, commercial sales track record, and negotiation experience.
- **Uncapped Partner Commission Structure:** Highly competitive quarterly commission bonuses directly tied to net new revenue generated through your onboarded affiliate and reseller accounts.
- **Hardware Evaluation Inventory:** Complimentary SuperBox flagship models (S6, S7, S8) for your home office, plus an annual sample allocation to distribute directly to creator prospects and retail partners.
- **Strategic Autonomy:** Significant freedom to define outreach strategies, pilot creative commission models, and represent our distribution brand at key industry trade events and regional electronics expos.

08 Application Instructions

To submit your application, send an email directly to careers@superboxforsale.com with the exact subject line formatted as:

Application: Affiliate & Reseller Manager – [Your Full Name] – [Preferred Track: Digital Creator or B2B Wholesale]

Please include the following three elements in your application email:

1. **Updated Resume:** Highlighting experience in affiliate management, influencer outreach, B2B hardware distribution, or partner sales, including verified revenue achievements.
2. **Partner Case Study:** Describe a specific partnership program or reseller relationship you recruited, structured, and scaled, detailing your outreach, commission terms, and 6–12 month revenue impact.
3. **Strategic Challenge Scenario (250 words max):**

Prompt: Suppose you discover that a popular tech YouTuber with 300,000 subscribers is publishing review videos praising the SuperBox S8, but they are linking to an unauthorized grey-market reseller selling units for \$40 below our official Minimum Advertised Price (MAP). Outline your step-by-step strategy to contact this creator, protect our brand pricing, and convert them into an exclusive, compliant affiliate partner for our authorized storefront.

09 Equal Opportunity Employer

SuperBox for Sale is an Equal Opportunity Employer. We evaluate all applicants without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, disability, veteran status, or other legally protected characteristics. We value commercial tenacity, transparent partner ethics, and an uncompromising drive to expand authentic hardware distribution across North America.

10 Official Business Identification & Dealer Verification

SuperBox for Sale is a leading authorized dealer of SuperBox, specializing in the supply of genuine SuperBox TV boxes Series S6, S7, and S8 across the United States and Canada.

Recruiting Desk: careers@superboxforsale.com
Partnerships: support@superboxforsale.com

Sales Hotline (WhatsApp): **+1 (945) 254 6147**
24/7 Tech Desk (WhatsApp): **+852 9674 3876**

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